BOARD OF DIRECTORS

AGENDA - REGULAR MEETING



DATE: Thursday, November 30, 2023

TIME: 5:30pm MST

LOCATION: via Online Video Call:

5280HS Board of Directors Line

https://us06web.zoom.us/j/4404848951?pwd=L3B0YXhPWHI2L2kxOFkwQ3RuUmgwZz09

Passcode: 4tJw9h

CALL TO ORDER, 5:30pm

1.0 COMMENTS

Reading of 5280 High School Mission: Through authentic academic experiences and a culture of holistic wellness embedded in strong diverse community, 5280 High School prepares all students for success in college, their future career, and anything that life throws at them.

- Comments and celebrations from board members
- Public comment from guests and community members

2.0 CONSENT ITEMS

Approve October 26, 2023 Regular Meeting Minutes

3.0 COMMITTEE AND STAFF REPORTS

- Finance Committee Report (Carie)
 - October Financials
- Fundraising Committee Report (Christine)
 - Update on current status for FY24
- Governance Committee Report (Dan)
 - Vote for Board Chair
 - o Christine O'Connell Nominated 10/26/23
- School Director Report (Jeremy)
- Executive Director Report (Dan)

4.0 New Business

- Discussion December Board Meeting Date
- 1100 Review

5.0 EXECUTIVE SESSION (if needed)

In accordance with the Colorado Open Meetings Law (Section 24-6-401 and 24-6-402, C.R.S.), the following matters may be considered in Executive (Closed) Session:

Personnel matters

6.0 **ADJOURNMENT**

Next Meeting: Thursday, January 25, 2024

BOARD OF DIRECTORS

AGENDA - REGULAR MEETING



DATE: Thursday, October 26, 2023

TIME: 5:30pm MST

LOCATION: via Online Video Call:

5280HS Board of Directors Line

https://us06web.zoom.us/j/4404848951?pwd=L3B0YXhPWHI2L2kxOFkwQ3RuUmgwZz09

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CALL TO ORDER, 5:30pm

1.0 COMMENTS

Reading of 5280 High School Mission: Through authentic academic experiences and a culture of holistic wellness embedded in strong diverse community, 5280 High School prepares all students for success in college, their future career, and anything that life throws at them.

- Comments and celebrations from board members
- Public comment from guests and community members

2.0 CONSENT ITEMS

• Approve September 21, 2023 Regular Meeting Minutes

Motion made, seconded. Minutes approved unanimously.

3.0 COMMITTEE AND STAFF REPORTS

- Finance Committee Report (Carie)
 - September Financials
 - Audit update

Lengthy review of Financial Statements, Balance Sheet, Cash Flow, and Statement of Activity. Audit submitted 10/22

- Fundraising Committee Report (Christine)
 - o Update on current status for FY24

Colorado Gives Campaign - board ask for names Grants update including potential grant applications

• Governance Committee Report (Dan)

Agenda is body of governance work

School Director Report (Jeremy)

SD Reported on three priority areas - Culture, Recovery, Instruction

• Executive Director Report (Dan)

ED Reported on modular, audit, grant status, 1100 property, and CDPHE NON Board members asked questions and discussed 1100 Building, no actions taken

4.0 New Business

- Nominations for Board Chair Christine O'Connell Nominated
- Ratifying Treasurer Carie Edquist Ratified by motion, second, and unanimous vote.
- New Board Member nominations Cyndie Alexander and Steph Sanders were nominated and voted on unanimously!

5.0 EXECUTIVE SESSION (if needed)

In accordance with the Colorado Open Meetings Law (Section 24-6-401 and 24-6-402, C.R.S.), the following matters may be considered in Executive (Closed) Session:

Personnel matters

No Executive Session was needed.

6.0 ADJOURNMENT - 7:53 pm

Next Meeting: Thursday, November 30, 2023

Statement of Activity by Month

July - October, 2023

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
Revenue					
10 Local Revenue					\$0.00
1510 Interest on Investments	9.28	10.56	9.28	10.24	\$39.36
17 Pupil Activity Revenue					\$0.00
1760 Gifts & Contributions			377.00		\$377.00
Total 17 Pupil Activity Revenue			377.00		\$377.00
19 Other Revenue from Local Sources					\$0.00
1910 Rental/Leases Rev	2,818.81		36.00	40.00	\$2,894.81
1920 Donations from Private Sources	1,450.00	50,000.00	572.22	110,757.04	\$162,779.26
1990 Miscellaneous Revenue				8,703.12	\$8,703.12
Total 19 Other Revenue from Local Sources	4,268.81	50,000.00	608.22	119,500.16	\$174,377.19
Total 10 Local Revenue	4,278.09	50,010.56	994.50	119,510.40	\$174,793.55
30 State Revenue					\$0.00
3000 State Revenue CDE				3,627.69	\$3,627.69
3113 Capital Construction Fund	3,374.74	3,374.74	3,374.74	3,374.74	\$13,498.96
Total 30 State Revenue	3,374.74	3,374.74	3,374.74	7,002.43	\$17,126.65
50 Other Revenue					\$0.00
5700 Charter School Allocation					\$0.00
5701 Charter School Equalization PPR	285,593.59			95,197.86	\$380,791.45
5702 2016 MLO-Ready for College and Career	6,433.45			2,144.48	\$8,577.93
5703 2016 MLO- Classroom Technology	1,070.10			356.70	\$1,426.80
5704 2016 MLO- Great Teachers	5,623.68			1,874.56	\$7,498.24
5705 2016 MLO- Support for the Whole Child	523.02			174.34	\$697.36
5706 2016 Support for the Whole Child HS	4,476.25			1,492.08	\$5,968.33
5707 MLO - Arts/PE/Enrichment	11,161.60			3,720.53	\$14,882.13
5708 MLO - Tutoring	4,967.12			1,655.71	\$6,622.83
5709 MLO - Technology	1,664.98			554.99	\$2,219.97
5710 MLO -Textbooks	3,282.81			1,094.27	\$4,377.08
5711 MLO - Pathways	73,575.00			24,525.00	\$98,100.00
5712 MLO - CTE	5,479.43			1,826.48	\$7,305.91
5713 MLO - High Poverty	610.50			203.50	\$814.00
5714 MLO - Other Instructional Supports	6,289.57			2,096.52	\$8,386.09
5716 MLO Equalization	4,182.38			1,394.38	\$5,576.76
Total 5700 Charter School Allocation	414,933.48			138,311.40	\$553,244.88
Total 50 Other Revenue	414,933.48			138,311.40	\$553,244.88
Total Revenue	\$422,586.31	\$53,385.30	\$4,369.24	\$264,824.23	\$745,165.08
GROSS PROFIT	\$422,586.31	\$53,385.30	\$4,369.24	\$264,824.23	\$745,165.08
Expenditures					
01 Salary Accounts					\$0.00
0100 Salaries	72,409.53	183,501.96	126,845.90	140,390.13	\$523,147.52
0120 Substitutes			1,860.00	7,000.00	\$8,860.00

Statement of Activity by Month

July - October, 2023

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
0150 Addt Pay-Extra Duty Stipend	3,000.00	5,770.00	5,200.00	5,200.00	\$19,170.00
Total 01 Salary Accounts	75,409.53	189,271.96	133,905.90	152,590.13	\$551,177.52
02 Benefits Accounts					\$0.00
0221 Medicare	1,554.89	2,725.51	1,895.28	2,014.49	\$8,190.17
0230 PERA	7,962.62	14,696.01	13,939.45	225.15	\$36,823.23
0231 PCOPS	8,618.44	11,144.80	10,571.05	11,257.18	\$41,591.47
0251 Health Benefits	4,734.25	7,311.43	3,512.72	22,861.63	\$38,420.03
0252 Dental Benefits	176.69	28.00	-39.50	-55.75	\$109.44
0253 Vision Benefits	0.00	4.67	-36.38	-36.38	\$ -68.09
Total 02 Benefits Accounts	23,046.89	35,910.42	29,842.62	36,266.32	\$125,066.25
03 Purchased Professional Services					\$0.00
0313 Bank Fees	24.00	31.26	54.00	24.00	\$133.26
0313b Payroll Processing Fees	301.11	321.11	344.61	335.91	\$1,302.74
0320 Educational Prof Services		400.00		0.00	\$400.00
0321 Therapy/Mental Health Services		250.00	3,655.00	4,505.00	\$8,410.00
0331 Legal Services	618.75	135.00	1,577.50	520.00	\$2,851.25
0332 Auditing	2,580.00			6,020.00	\$8,600.00
0334 Consultant Services			11,666.67		\$11,666.67
0335 Medical Services			1,800.00		\$1,800.00
0339 Purchased Business Services	362.50	447.66	515.00	79.00	\$1,404.16
0340 Technical Services	595.00	852.00	5,404.47	3,600.00	\$10,451.47
Total 03 Purchased Professional Services	4,481.36	2,437.03	25,017.25	15,083.91	\$47,019.55
04 Purchased Property Services					\$0.00
0400 Purchased Property Services	5,813.57	4,761.91	340.00	11,216.86	\$22,132.34
0410 Utilities Services		53.72	123.72	2,837.60	\$3,015.04
0421 Disposal Services	5.95	773.60	462.65	468.60	\$1,710.80
0423 Custodial Services	3,000.00	3,000.00	3,000.00	3,000.00	\$12,000.00
0430 Repairs and Maint	624.85	548.24	3,965.00	13,622.07	\$18,760.16
0441 Rental of Land & Buildings	9,126.00	9,126.00	9,126.00	10,901.00	\$38,279.00
Total 04 Purchased Property Services	18,570.37	18,263.47	17,017.37	42,046.13	\$95,897.34
05 Other Purchased Services					\$0.00
0520 Insurance Premiums					\$0.00
0521 Liability Insurance	2,891.00	2,893.00	2,893.00	2,893.00	\$11,570.00
0525 Unemployment Insurance	214.47	375.93	261.42	277.86	\$1,129.68
0526 Worker's Comp Insurance	602.00	599.00	1,195.00	3.00	\$2,399.00
Total 0520 Insurance Premiums	3,707.47	3,867.93	4,349.42	3,173.86	\$15,098.68
0530 Communications	342.02	461.90	342.02	386.97	\$1,532.91
0531 Phone/Internet/Elevator	1,522.47	1,538.54	1,559.17	1,466.72	\$6,086.90
0533 Postage				15.00	\$15.00
Total 0530 Communications	1,864.49	2,000.44	1,901.19	1,868.69	\$7,634.81
0550 Printing and Binding			213.41		\$213.41
0580 Travel, Registration & Entrance	336.00		317.94	32.00	\$685.94
	000.00		3	02.00	¥000.01

Statement of Activity by Month

July - October, 2023

	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
059 Charter Schools Services Purchased from DPS					\$0.00
0594.1 Purchased Sped Services	5,317.59			1,772.53	\$7,090.12
0594.2 Psych/Soc Work Staffing					\$0.00
0595 Denver Overhead Costs	9,851.54			3,283.84	\$13,135.38
Total 059 Charter Schools Services Purchased from DPS	15,169.13			5,056.37	\$20,225.50
Total 05 Other Purchased Services	21,077.09	5,868.37	6,781.96	10,130.92	\$43,858.34
06 Supplies and Materials					\$0.00
0610 General Supplies	1,349.65	3,127.53	3,533.16	4,225.53	\$12,235.87
0611 Office Supplies	4,630.52	4,265.80	2,941.85	3,334.35	\$15,172.52
0612 Fingerprinting	218.00	54.50	54.50		\$327.00
0613 Custodial Supplies	288.41	2,051.83		426.31	\$2,766.5
0618 Food- Staff meetings & Events	415.69	998.89	1,304.13	812.20	\$3,530.91
0619 Food - Students		1,264.24	1,050.69	1,085.98	\$3,400.91
Total 0610 General Supplies	6,902.27	11,762.79	8,884.33	9,884.37	\$37,433.76
062 Facility Expenses					\$0.00
0620 Energy					\$0.00
0622 Electricity	1,128.14	1,353.10		1,615.94	\$4,097.18
0626 Gasoline (Vehicle)		948.47	1,214.30	947.13	\$3,109.90
Total 0620 Energy	1,128.14	2,301.57	1,214.30	2,563.07	\$7,207.08
Total 062 Facility Expenses	1,128.14	2,301.57	1,214.30	2,563.07	\$7,207.08
0640 Books & Periodicals		720.92			\$720.92
0650 Electronic Media Materials & Subscriptions	100.00	2,620.27	20,987.78	2,699.26	\$26,407.3
0690 Equipment < \$5k	6,614.52				\$6,614.52
Total 06 Supplies and Materials	14,744.93	17,405.55	31,086.41	15,146.70	\$78,383.59
07 Property Expenses					\$0.00
0721 Leasehold Improvements			9,900.00		\$9,900.00
0730 Equipment					\$0.00
0733 Furniture & Equipment				40.00	\$40.00
0735 Non-Capital Equipment	6,495.00				\$6,495.00
Total 0730 Equipment	6,495.00			40.00	\$6,535.00
Total 07 Property Expenses	6,495.00		9,900.00	40.00	\$16,435.00
08 Other Expenses					\$0.00
0810 Dues and Fees	1,619.92	945.57	25.57	790.47	\$3,381.50
0830 Interest	4,799.70	15,618.44	14,788.20	14,788.20	\$49,994.54
0891 Bad Debt	23.76	26.08	31.89	187.10	\$268.83
Total 08 Other Expenses	6,443.38	16,590.09	14,845.66	15,765.77	\$53,644.90
Total Expenditures	\$170,268.55	\$285,746.89	\$268,397.17	\$287,069.88	\$1,011,482.49
NET OPERATING REVENUE	\$252,317.76	\$ -232,361.59	\$ -264,027.93	\$ -22,245.65	\$ -266,317.41
NET REVENUE	\$252,317.76	\$ -232,361.59	\$ -264,027.93	\$ -22,245.65	\$ -266,317.41

Statement of Financial Position

As of October 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
8101 1st Bank - 6216	217,725.69
8101A Schwab Money Market - Restricted to New Facility	25,913.49
Adjustment	0.00
Petty Cash	50.00
Total Bank Accounts	\$243,689.18
Accounts Receivable	
81 Assets	
8153 Accounts Receivable	1,401.92
Total 81 Assets	1,401.92
Total Accounts Receivable	\$1,401.92
Other Current Assets	
8142 Grant Receivable	219,366.40
8143 Grants Receivable - Restricted to Facility	0.00
8181 Prepaid Expense	9,699.68
Total Other Current Assets	\$229,066.08
Total Current Assets	\$474,157.18
Fixed Assets	
1100 W Mississippi Ave	-51.00
Building / Structures	1,984,110.80
Funds Credited for Prop. Taxes for 1/1/23 - 7/10/23	25,649.32
Land	891,412.10
Total 1100 W Mississippi Ave	2,901,121.22
Total Fixed Assets	\$2,901,121.22
TOTAL ASSETS	\$3,375,278.40

Statement of Financial Position

As of October 31, 2023

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
742 Accounts Payable	45,361.97
Total Accounts Payable	\$45,361.97
Other Current Liabilities	
74 Liabilities	
7421 Accounts Payable	0.00
7471 Payroll Liabilities/Deductions & Witholdings	370.13
7471.1 PERA Liabilities	15,897.70
7471.2 Health Insurance Liability	3,056.36
7471.3 Vision/Dental Insurance Liability	588.87
7471.4 Life Insurance Liability	62.00
7471.5 401(k) Liability	392.69
7471.6 Payroll Advance	0.00
7471.7 Wage Garnishments	0.00
Total 7471 Payroll Liabilities/Deductions & Witholdings	20,367.75
7491 Deposits Payable	25,649.32
Total 74 Liabilities	46,017.07
7461 Accrued Salaries & Benes	0.00
Total Other Current Liabilities	\$46,017.07
Total Current Liabilities	\$91,379.04
Long-Term Liabilities	
N/P- First Bank	1,868,000.00
Total Long-Term Liabilities	\$1,868,000.00
Total Liabilities	\$1,959,379.04
Equity	
67 Reserves	
6720 Restricted Fund Balance	
6721 TABOR 3% Emergency Reserve	100,000.00
Total 6720 Restricted Fund Balance	100,000.00
6750 Committed Fund Balance - FY23 Grant Rollover	0.00
6760 Prudent Reserve	0.00
Total 67 Reserves	100,000.00
6770 Unassigned Fund Balance	1,582,216.77
Net Revenue	-266,317.41
Total Equity	\$1,415,899.36
TOTAL LIABILITIES AND EQUITY	\$3,375,278.40
TOTAL EIABLETTEO ARD EQUIT	Ψο,ο/ο,ε/οο

Email from Brandon with Hoff and Leigh Real Estate Agency

I hope you guys had a great day! I wanted to send a quick recap of our conversation today and thank you again for having me out to see the building. I don't want to sound like a broken record, but that truly is my favorite product type and what I'm the most passionate about.

After touring the space, my biggest takeaways are...

Strengths...

- -fenced yard
- -multiple Overhead doors
- -large amount of power
- -good warehouse to office ratio
- -high ceilings
- -industrial zoning

Challenges...

- -The building will require some renovations due to age and lack of functional office space
- -The concrete alleys in the warehouse pose use challenges
- -separate office space with no direct access (I'm going to try to leverage that as some income potential and make it an asset to the building)
- -the elevations changes throughout the space

Overall, I think the biggest struggle is going to be timing. Because of the yard, power and location, I think the building can be sold for right around or even above what it was purchased for in July. We face 2 big challenges, 1) the amount of Buyers in the market right now and 2) the amount of those Buyers that are qualified and able to get financing. The right Buyer will be able to justify the price, the real question is how many of them are out there and how quickly can we find them.

This building will most likely sell to an owner/user, the demand for re-development in the immediate area is not strong enough to push the land prices higher than the improvement and current use value. Because of the size and inability to house multiple tenants, it doesn't have as strong of investment potential as other types of property right now. The highest and best use is an owner/user with need for yard space, storage, and shop type industrial space. SBA financing is what is the most easily obtainable financing right now and the most active, assuming we do not see a government shutdown this month. If the government shuts down, so does the SBA financing, but I think we will be ok at this point.

My opinion of value on the property is \$170-\$195/ft. I would list on the high end, and make adjustments every 30 days, pending the market feedback. My initial target market would be the surrounding industrial users that are leasing 5-20k sf and building owners in the immediate area. Marketing is going to be key because of the decreased number of qualified Buyers in the

market, we need to cast the biggest net possible to make sure all potential Buyers are aware of the opportunity.

If you're top priority is to maximize the value, I would expect 6-12 months on market. If you are looking to maximize the value while mitigating the long term losses that come with an empty building, my recommendation would be to build a super strong marketing package, e-blast it to anyone and everyone, call/canvas the immediate area, make adjustments as necessary based on the feedback, then repeat. I think that approach will find a Buyer in less than 6 months.

Although traffic dies off towards the end of the year, it creates a lot urgency with serious Buyers. There are tax advantages and opportunities that present themselves at the end of the year and it is the time where we see the most serious Buyers come out. Typically Buyers that are just kind of shopping disappear during the holidays and you left with leads that have real needs. I would like to have this on market in the next week or so, we can have this live within 4-5 days of executing the listing agreement.

The Buyer is likely going to be local owner/user, they are the highest and best, and that would be the primary focus. A lot of times Brokers will spend time on things that are low probability, hoping and praying a miracle will happen. I don't think that is a great use of time or resources, the internet will take care of the low probability opportunities, we should be targeting the highest and best buyers until they are exhausted.

How we cast our net is what separates H&L from most of the competition. Our marketing packages capture all of the property highlights, they incorporate the pertinent info without overwhelming the consumer with random info about things that don't add value, and they clearly explain the opportunity. I am also one of few SIOR Brokers in the Denver market. There is a link below that talks more about the designation. In a quick recap, it is the top Industrial and Office Brokers in each market based off of ethics and performance in the Industrial and Office sectors. We also have a large market presence and network along the front range, between our Denver office and Colorado Springs office, we have 20+ Brokers and 160ish listings.

There are a lot of hungry Brokers in the market that are willing to do things they wouldn't have done a year ago, there is a reason for that. The market has tightened, deals are much more challenging, and it requires a higher level of skill and creativity to get things closed. When the market shifts like this, the good brokers become more busy and in-demand because they can find solutions and create results. The not so good brokers start offering discounts and venturing outside of their "specialties" because they lack the ability to create results. They are starting to feel the pain, making them do things like overpromise and set unrealistic expectations that have a low likelihood of creating a result.

Attached is an example of some industrial marketing I had done today. This listing is in pretty rough shape, the LL had to use it for storage in a bind. Even though it is in rough shape, we are still generating a ton of traffic and are able to show it in a way that allows prospects to understand how they could use the building. Marketing commercial real estate is being able to

tell a story that allows people to see what could be, highlighting how the opportunity supports their goal rather than the challenges that stand between them and their goal.

Please do not hesitate to reach out to me with any questions! The listing agreement can be intimidating and is a bit intense, I'm an open book and am happy to review it line by line if you guys would like. The 2 biggest questions I get are around the term and the commission, do not hesitate to reach out to me on either. I enjoy going over them and making sure you understand exactly how and why they work.

Thanks again! We look forward to solving this with you guys!

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Hoff & Leigh Denver, LLC
                                     3141 S Broadway Suite A Englewood, CO 80113
                 Hoff&
                 Leigh
      The printed portions of this form, except differentiated additions, have been approved by the Colorado Real Estate
      Commission. (LC50-6-22) (Mandatory 1-23).
     THIS IS A BINDING CONTRACT. THIS FORM HAS IMPORTANT LEGAL CONSEQUENCES AND THE PARTIES SHOULD
     CONSULT LEGAL AND TAX OR OTHER COUNSEL BEFORE SIGNING.
     Compensation charged by brokerage firms is not set by law. Such charges are established by each real estate brokerage
     DIFFERENT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE BUYER AGENCY, SELLER AGENCY, OR
     TRANSACTION-BROKERAGE.
 16
                           EXCLUSIVE RIGHT-TO-SELL LISTING CONTRACT
 17
 19

    SELLER AGENCY

                                                                  ☐ TRANSACTION-BROKERAGE
 20
 21
                                                                                                                Date: 11/5/2023
 22
 23
 24
         AGREEMENT. Seller and Brokerage Firm enter into this exclusive, irrevocable contract (Seller Listing Contract) and
     agree to its provisions. Broker, on behalf of Brokerage Firm, agrees to provide brokerage services to Seller. Seller agrees
     to pay Brokerage Firm as set forth in this Seller Listing Contract.
 28
 29 2. BROKER AND BROKERAGE FIRM.
    2.1. Multiple-Person Firm. If this box is checked, Broker (as defined below) is the individual designated by
     Brokerage Firm to serve as the broker of Seller and to perform the services for Seller required by this Seller Listing
    Contract. If more than one individual is so designated, then references in this Seller Listing Contract to Broker include all
     persons so designated, including substitute or additional brokers. The brokerage relationship exists only with Broker and
     does not extend to the employing broker, Brokerage Firm, or to any other brokers employed or engaged by Brokerage
     Firm who are not so designated.
     2.2. One-Person Firm. If this box is checked, Broker (as defined below) is a brokerage firm with only one licensed
     person. References in this Seller Listing Contract to Broker or Brokerage Firm mean both the licensed person and
     brokerage firm who serve as the Broker of Seller and perform the services for Seller required by this Seller Listing
     Contract.
          DEFINED TERMS.
          3.1. Seller: <u>5280 High School Building Corporation</u>, <u>A Colorado nonprofit corporation</u>
 43
 44
                 Brokerage Firm: <u>Hoff & Leigh Denver, LLC</u>
 45
                 Broker: Brandon Langiewicz
 46
          3.4. Property. The Property is the following legally described real estate in the County of Denver, Colorado:
     T4 R68 S21 NE/4 NE/4 BEG 40FT S & 30FT E OF NW COR NE/4 NE/4TH S 191FT E 178.396FT NE ALG C &
     S RR ROW TO POINT 40FT SOF N LINE NE/4 NE/4 TH W TO POB
    known as No. 1100 W Mississippi Avenue Devner, CO 80223,
     together with the interests, easements, rights, benefits, improvements and attached fixtures appurtenant thereto, and all
     interest of Seller in vacated streets and alleys adjacent thereto, except as herein excluded.
     □ 3.5. Affordable Housing. If this box is checked, Seller represents, to the best of Seller's actual knowledge, the
     Property IS part of an affordable housing program. If this box is NOT checked, Seller represents that Property is NOT part
     of an affordable housing program.
          3.6. Sale; Lease.
 57
               3.6.1. A "Sale" of the Property is the voluntary transfer or exchange of any interest in the Property or the
 58
     voluntary creation of the obligation to convey any interest in the Property, including a contract or lease. It also includes an
     agreement to transfer any ownership interest in an entity which owns the Property.
          ☐ 3.6.2. If this box is checked, Seller authorizes Broker to negotiate a lease of the Property. "Lease of the
 Property" or "Lease" means any agreement between the Seller and a tenant to create a tenancy or leasehold interest in
 63
    the Property.
 64
          3.7. Listing Period. The Listing Period of this Seller Listing Contract begins on 11/6/2023, and continues through
     the earlier of (1) completion of the Sale or, if applicable, Lease of the Property or (2) 12/31/2023, and any written
     extensions (Listing Period). Broker must continue to assist in the completion of any Sale or Lease of the Property for
     which compensation is due and payable to Brokerage Firm under § 7 of this Seller Listing Contract.
          3.8. Applicability of Terms. A check or similar mark in a box means that such provision is applicable. The
     abbreviation "N/A" or the word "Deleted" means not applicable. The abbreviation "MEC" (mutual execution of this
     contract) means the date upon which both parties have signed this Seller Listing Contract.
          3.9. Day; Computation of Period of Days, Deadline.
                3.9.1. Day. As used in this Seller Listing Contract, the term "day" means the entire day ending at 11:59 p.m.,
 73
     United States Mountain Time (Standard or Daylight Savings as applicable).
               3.9.2. Computation of Period of Days, Deadline. In computing a period of days, when the ending date is
 75
 not specified (e.g., three days after MEC), the first day is excluded and the last day is included. If any deadline falls on a
 37 Saturday, Sunday, or federal or Colorado state holiday (Holiday), such deadline 🔀 Will 🗆 Will Not be extended to the
 next day that is not a Saturday, Sunday, or Holiday. Should neither box be checked, the deadline will not be extended.
     4. BROKERAGE RELATIONSHIP.
 80
          4.1. If the Seller Agency box at the top of page 1 is checked, Broker represents Seller as Seller's limited agent
 81
     (Seller's Agent). If the Transaction-Brokerage box at the top of page 1 is checked, Broker acts as a Transaction-Broker.
          4.2. In-Company Transaction – Different Brokers. When Seller and buyer in a transaction are working with
     different brokers within the Brokerage Firm, those brokers continue to conduct themselves consistent with the brokerage
     relationships they have established. Seller acknowledges that Brokerage Firm is allowed to offer and pay compensation
     to brokers within Brokerage Firm working with a buyer.
          4.3. In-Company Transaction – One Broker. If Seller and buyer are both working with the same Broker, Broker
     must function as:
                4.3.1. Seller's Agent. If the Seller Agency box at the top of page 1 is checked, the parties agree the following
 89
     applies:
 90
                     4.3.1.1. Seller Agency Unless Brokerage Relationship with Both. Broker represents Seller as
     Seller's Agent and must treat the buyer as a customer. A customer is a party to a transaction with whom Broker has no
     brokerage relationship. Broker must disclose to such customer the Broker's relationship with Seller. However, if Broker
     delivers to Seller a written Change of Status that Broker has a brokerage relationship with the buyer then Broker is
     working with both Seller and buyer as a Transaction Broker. If the box in § 4.3.1.2. (Seller Agency Only) is checked, §
     4.3.1.2. (Seller Agency Only) applies instead.
 97
                ☐ 4.3.1.2. Seller Agency Only. If this box is checked,. Broker represents Seller as Seller's Agent and must
     treat the buyer as a customer.
 99
                4.3.2. Transaction-Broker. If the Transaction-Brokerage box at the top of page 1 is checked, or in the event
     neither box is checked, Broker must work with Seller as a Transaction-Broker. A Transaction-Broker must perform the
     duties described in § 5 and facilitate sales transactions without being an advocate or agent for either party. If Seller and
102
     buyer are working with the same Broker, Broker must continue to function as a Transaction-Broker.
103
104
     5. BROKERAGE DUTIES. Broker, on behalf of Brokerage Firm as either a Transaction-Broker or a Seller's Agent,
105
     must perform the following "Uniform Duties" when working with Seller:
106
          5.1 Broker must exercise reasonable skill and care for Seller, including, but not limited to the following:
107
                5.1.1. Performing the terms of any written or oral agreement with Seller;
108
                5.1.2. Presenting all offers to and from Seller in a timely manner regardless of whether the Property is subject
109
     to a contract for Sale;
                5.1.3. Disclosing to Seller adverse material facts actually known by Broker;
111
                5.1.4. Advising Seller regarding the transaction and advising Seller to obtain expert advice as to material
matters about which Broker knows but the specifics of which are beyond the expertise of Broker;
                5.1.5. Accounting in a timely manner for all money and property received; and
115
                5.1.6. Keeping Seller fully informed regarding the transaction.
116
          5.2. Broker must not disclose the following information without the informed consent of Seller:
117
                5.2.1. That Seller is willing to accept less than the asking price for the Property;
118
                5.2.2. What the motivating factors are for Seller to sell the Property;
119
                5.2.3. That Seller will agree to financing terms other than those offered;
120
                5.2.4. Any material information about Seller unless disclosure is required by law or failure to disclose such
121
     information would constitute fraud or dishonest dealing; or
122
                5.2.5. Any facts or suspicions regarding circumstances that could psychologically impact or stigmatize the
123
124 Property.
125
          5.3. Seller consents to Broker's disclosure of Seller's confidential information to the supervising broker or
designee for the purpose of proper supervision, provided such supervising broker or designee does not further disclose
     such information without consent of Seller, or use such information to the detriment of Seller.
128
          5.4. Brokerage Firm may have agreements with other sellers to market and sell their properties. Broker may show
129
     alternative properties not owned by Seller to other prospective buyers and list competing properties for sale.
          5.5. Broker is not obligated to seek additional offers to purchase the Property while the Property is subject to a
     contract for Sale.
132
          5.6. Broker has no duty to conduct an independent inspection of the Property for the benefit of a buyer and has no
     duty to independently verify the accuracy or completeness of statements made by Seller or independent inspectors.
     Broker has no duty to conduct an independent investigation of a buyer's financial condition or to verify the accuracy or
     completeness of any statement made by a buyer.
136
          5.7. Seller understands that Seller is not liable for Broker's acts or omissions that have not been approved,
137
     directed, or ratified by Seller.
          5.8. When asked, Broker Will Will Not disclose to prospective buyers and cooperating brokers the
139
     existence of offers on the Property and whether the offers were obtained by Broker, a broker within Brokerage Firm, or by
     another broker. If Broker wishes to disclose the terms of any offer, Broker must first obtain the Seller's written consent.
142
    6. ADDITIONAL DUTIES OF SELLER'S AGENT. If the Seller Agency box at the top of page 1 is checked, Broker is
     Seller's Agent, with the following additional duties:
145
          6.1. Promoting the interests of Seller with the utmost good faith, loyalty and fidelity;
146
          6.2. Seeking a price and terms that are set forth in this Seller Listing Contract; and
147
          6.3. Counseling Seller as to any material benefits or risks of a transaction that are actually known by Broker.
148
     7. COMPENSATION TO BROKERAGE FIRM; COMPENSATION TO COOPERATIVE BROKER. Seller agrees that
     any Brokerage Firm compensation that is conditioned upon the Sale of the Property will be earned by Brokerage Firm as
     set forth herein without any discount or allowance for any efforts made by Seller or by any other person in connection with
152
     the Sale of the Property.
153
          7.1. Amount. In consideration of the services to be performed by Broker, Seller agrees to pay Brokerage Firm as
154
     follows:
155
               7.1.1. Sale Commission. (1) 7 % of the gross purchase price or (2), in U.S. dollars. Brokerage Firm agrees
156
    to contribute from the Sale Commission to outside brokerage firms' commission \frac{3}{2} % of the gross sales price or , in U.S.
158 dollars.
159
               7.1.2. Lease Commission. If the box in § 3.6.2. is checked, Brokerage Firm will be paid a fee equal to (1) %
     of the gross rent under the lease, or (2), in U.S. dollars, payable as follows: .
161
     Brokerage Firm agrees to contribute from the Lease Commission to outside brokerage firms' commission % of the gross
     rent or , in U.S. dollars.
163
               7.1.3. Other Compensation.
164
          7.2. When Earned. Such commission is earned upon the occurrence of any of the following:
165
               7.2.1. Any Sale of the Property within the Listing Period by Seller, by Broker or by any other person;
166
167
               7.2.2. Broker finding a buyer who is ready, willing and able to complete the Sale or Lease as specified in this
               7.2.3. Any Sale (or Lease if § 3.6.2. is checked) of the Property within <u>180</u> calendar days after the Listing
     Period expires (Holdover Period) (1) to anyone with whom Broker negotiated and (2) whose name was submitted, in
     writing, to Seller by Broker during the Listing Period (Submitted Prospect). However, Seller Will Will Not owe the
172
     commission to Brokerage Firm under this § 7.2.3. if a commission is earned by another licensed brokerage firm acting
173
     pursuant to an exclusive agreement entered into during the Holdover Period and a Sale or Lease to a Submitted Prospect
     is consummated. If no box is checked in this § 7.2.3., then Seller does not owe the commission to Brokerage Firm.
175
          7.3. When Applicable and Payable. The commission obligation applies to a Sale made during the Listing Period
176
     or any extension of such original or extended term. The commission described in § 7.1.1. is payable at the time of the
     closing of the Sale, or, if there is no closing (due to the refusal or neglect of Seller) then on the contracted date of closing,
     as contemplated by § 7.2.1. or § 7.2.3., or upon fulfillment of § 7.2.2. where the offer made by such buyer is not accepted
     by Seller.
180
181
         LIMITATION ON THIRD-PARTY COMPENSATION. Neither Broker nor Brokerage Firm, except as set forth in § 7,
     will accept compensation from any other person or entity in connection with the Property without the written consent of
     Seller. Additionally, neither Broker nor Brokerage Firm is permitted to assess or receive mark-ups or other compensation
     for services performed by any third party or affiliated business entity unless Seller signs a separate written consent for
     such services.
         OTHER BROKERS' ASSISTANCE, MULTIPLE LISTING SERVICES (MLS) AND MARKETING. Seller has been
     9.
     advised by Broker of the advantages and disadvantages of various marketing methods, including advertising and the use
     of multiple listing services (MLS) and various methods of making the Property accessible by other brokerage firms (e.g.,
     using lock boxes, by-appointment-only showings, etc.) and whether some methods may limit the ability of another broker
     to show the Property. After having been so advised, Seller has chosen the following:
          9.1. MLS/Information Exchange.
192
193
               9.1.1. The Property ☑ Will ☐ Will Not be submitted to one or more MLS and ☑ Will ☐ Will Not be
     submitted to one or more property information exchanges. If submitted, Seller authorizes Broker to provide timely notice
     of any status change to such MLS and information exchanges. Upon transfer of deed from Seller to buyer, Seller
     authorizes Broker to provide sales information to such MLS and information exchanges.
197
               9.1.2. Seller authorizes the use of electronic and all other marketing methods except:
198
               9.1.3. Seller further authorizes use of the data by MLS and property information exchanges, if any.
199
                9.1.4. The Property Address Will Will Not be displayed on the Internet.
200
               9.1.5. The Property Listing Will Will Not be displayed on the Internet.
201
202
          9.2. Property Access.
203
                9.2.1. Broker may access the Property by:
204
                      ☐ Electronic Lock Box
                                                   ☐ Manual Lock Box
205
206

    <u>By appointment only</u>

207
208
                      Other instructions:
209
               9.2.2. Other than Broker, Seller further authorizes the following persons to access the Property using the
210
     method described in § 9.2.1.
211
                     Actively Licensed Real Estate Brokers Licensed Appraisers
212
                      ☐ Unlicensed Broker Assistants ☐ Unlicensed Inspectors
213
                      Other:
214
215
          9.3. Broker Marketing.
216
               9.3.1. The following specific marketing tasks will be performed by Broker:
217
               9.3.2. Seller authorizes videos and pictures of both the interior and exterior of the Property except:
218
          9.4. Marketing Termination. Broker and Brokerage Firm may discontinue using any marketing materials if, in
     Brokerage Firm's sole discretion, Broker or Brokerage Firm receives a credible threat of litigation or a complaint regarding
220
     the use of such marketing material. Upon expiration of the Listing Period and request from Seller, Broker will use
     reasonable efforts to remove information submitted to the MLS and/or information exchanges. Seller understands that
     information submitted to either the MLS or information exchanges may be difficult, if not impossible, to remove from
     syndicators and the Internet and releases Broker from any liability for Broker's inability to remove the information.
225
          SELLER'S OBLIGATIONS TO BROKER; DISCLOSURES AND CONSENT.
226
          10.1. Negotiations and Communication. Seller agrees to conduct all negotiations for the Sale or Lease of the
227
     Property only through Broker and to refer to Broker all communications received in any form from real estate brokers,
     prospective buyers, tenants, or any other source during the Listing Period of this Seller Listing Contract.
229
          10.2. Advertising. Seller agrees that any advertising of the Property by Seller (e.g., Internet, print, and signage)
230
     must first be approved by Broker.
231
          10.3. No Existing Listing Agreement. Seller represents that Seller \square Is \boxtimes Is Not currently a party to any listing
232
     agreement with any other broker to sell the Property. Seller further represents that Seller \square Has \boxtimes Has Not received a
     list of "Submitted Prospects" pursuant to a previous listing agreement to sell the Property with any other broker.
          10.4. Ownership of Materials and Consent. Seller represents that all materials (including all photographs,
     renderings, images, videos, or other creative items) supplied to Broker by or on behalf of Seller are owned by Seller,
     except as Seller has disclosed in writing to Broker. Seller is authorized and grants to Broker, Brokerage Firm, and any
     MLS (that Broker submits the Property to) a nonexclusive irrevocable, royalty-free license to use such material for
     marketing of the Property, reporting as required as well as the publishing, display, and reproduction of such material,
     compilation, and data. This license survives the termination of this Seller Listing Contract. Unless agreed to otherwise, all
     materials provided by Broker (photographs, renderings, images, videos, or other creative items) may not be used by
     Seller for any reason.
243
          10.5. Colorado Foreclosure Protection Act. The Colorado Foreclosure Protection Act (Act) generally applies if
      (1) the Property is residential, (2) Seller resides in the Property as Seller's principal residence, (3) buyer's purpose in
     purchase of the Property is not to use the Property as buyer's personal residence, and (4) the Property is in foreclosure or
     buyer has notice that any loan secured by the Property is at least thirty (30) days delinquent or in default. If all
     requirements 1, 2, 3, and 4 are met and the Act otherwise applies, then a contract between buyer and Seller for the sale
     of the Property that complies with the provisions of the Act is required. If the transaction is a Short Sale transaction and a
     Short Sale Addendum is part of the Contract between Seller and buyer, the Act does not apply. It is recommended that
     Seller consult with an attorney.
251
252
           PRICE AND TERMS. The following Price and Terms are acceptable to Seller:
253
          11.1. Price. U.S. $ <u>2,875,000</u>
254
                  Terms. ☑ Cash ☑ Conventional ☐ FHA ☐ VA ☒ Other: <u>SBA</u>
255
256
                 Loan Discount Points.
          11.3.
257
          11.4. Buyer's Closing Costs (FHA/VA). Seller must pay closing costs and fees, not to exceed $ , that Buyer is
258
     not allowed by law to pay, for tax service and .
259
          11.5. Earnest Money. Minimum amount of earnest money deposit U.S. $ Acceptable to the Seller in the form
260
     of Good Funds
261
262
          11.6. Seller Proceeds. Seller will receive net proceeds of closing as indicated: Cashier's Check at Seller's
     expense; Evaluate Expense Evaluation Evaluation Evaluation Evaluation Evaluation Evaluation Evaluation expense Evaluation Evaluation
     Closing Company's Trust Account Check. Wire and other frauds occur in real estate transactions. Any time Seller is
265
     supplying confidential information such as social security numbers or bank account numbers, Seller should provide the
266
     information in person or in another secure manner.
267
          11.7. FIRPTA. Pursuant to the Foreign Investment in Real Property Tax Act (FIRPTA), the Internal Revenue
     Service (IRS) may require a substantial portion of Seller's proceeds be withheld after Closing when Seller is a foreign
     person. If the box in this Section is checked, Seller represents that Seller \square IS a foreign person for purposes of U.S.
     income taxation and authorizes Broker to disclose such status. If the box in this Section is not checked, Seller represents
271
     that Seller is not a foreign person for purposes of U.S. income taxation.
          11.8. Colorado Withholding. If Seller is not exempt, the Colorado Department of Revenue may require a portion
273
     of the Seller's proceeds be withheld after Closing when Seller will not be a Colorado resident after Closing.
274
275
          DEPOSITS. Brokerage Firm is authorized to accept earnest money deposits received by Broker pursuant to a
276
     proposed contract for the Sale of the Property. Brokerage Firm is authorized to deliver the earnest money deposit to the
     closing agent, if any, at or before the closing of the contract for the Sale of the Property.
280
         INCLUSIONS AND EXCLUSIONS.
281
          13.1. Inclusions. The Purchase Price includes the following items (Inclusions):
282
                13.1.1. Inclusions – Attached. If attached to the Property on the date of this Seller Listing Contract, the
283
     following items are included unless excluded under §13.2. (Exclusions): lighting, heating, plumbing, ventilating and air
     conditioning units, TV antennas, inside telephone, network and coaxial (cable) wiring and connecting blocks/jacks, plants,
     mirrors, floor coverings, intercom systems, built-in kitchen appliances, sprinkler systems and controls, built-in vacuum
286
     systems (including accessories) and garage door openers (including remote controls). If checked, the following are
     owned by the Seller and included (leased items should be listed under §13.1.6. (Leased Items): ☐ None ☐ Solar Panels
      \square Water Softeners \square Security Systems \square Satellite Systems (including satellite dishes). If any additional items are
289
     attached to the Property after the date of this Seller Listing Contract, such additional items are also included.
                13.1.2. Inclusions – Not Attached. If on the Property, whether attached or not, on the date of this Seller
291
     Listing Contract, the following items are included unless excluded under §13.2. (Exclusions): storm windows, storm doors,
     window and porch shades, awnings, blinds, screens, window coverings and treatments, curtain rods, drapery rods,
     fireplace inserts, fireplace screens, fireplace grates, heating stoves, storage sheds, carbon monoxide alarms, smoke/fire
     detectors, and all keys.
                13.1.3. Other Inclusions. The following items, whether fixtures or personal property, are also included in the
296
     Purchase Price:
297
     Agreed upon by Buyer and Seller
299
               13.1.4. Encumbered Inclusions. Any Inclusions owned by Seller (e.g., owned solar panels) must be
     conveyed at Closing by Seller free and clear of all taxes (except personal property and general real estate taxes for the
     year of Closing), liens and encumbrances, except:
302
     None
303
               13.1.5. Personal Property Conveyance. Conveyance of all personal property will be by bill of sale or other
304
     applicable legal instrument.
               13.1.6. Leased Items.
306
                     13.1.6.1. The following leased items are part of the transaction:
307
     <u>None</u>
308
                     13.1.6.2. Lease Documents. Seller agrees to supply to buyer, as will be set forth in the final contract
309
between Seller and buyer, the documents between Seller and Seller's lessor regarding the lease, leased item, cost, and
    other terms including requirements imposed upon a buyer if buyer is assuming the leases.
312
          13.2. Exclusions. The following are excluded (Exclusions):
     Agreed upon by Buyer and Seller
314
          13.3. Trade Fixtures. The following trade fixtures are included:
315
     Agreed upon by Buyer and Seller
316
317
          The Trade Fixtures to be conveyed at closing must be conveyed by Seller, free and clear of all taxes (except
318
     personal property taxes for the year of closing), liens and encumbrances, except None. Conveyance will be by bill of sale
319
     or other applicable legal instrument.
          13.4. Parking and Storage Facilities. The use or ownership of the following parking facilities:
321
                Per the deed; and the use or ownership of the following storage facilities:
322
     Per the deed
323
          13.5. Water Rights/Well Rights.
324
325
          ☐ 13.5.1. Deeded Water Rights. The following legally described water rights:
326
327
          Seller agrees to convey any deeded water rights by a good and sufficient deed at Closing.
328
          ☐ 13.5.2. Other Rights Relating to Water. The following rights relating to water not included in §§ 13.5.1.,
329
     13.5.3., and 13.5.4.:
330
          ☐ 13.5.3. Well Rights. The Well Permit # is .
331
332
          ☐ 13.5.4. Water Stock Certificates. The water stock certificates are as follows:
333
          13.6. Growing Crops. The following growing crops:
334
          TITLE AND ENCUMBRANCES.
           14.1. Seller Representation. Seller represents that title to the Property is solely in Seller's name
          14.2. Delivery of Documents. Seller must deliver to Broker true copies of all relevant title materials, leases,
338
     improvement location certificates and surveys in Seller's possession and must disclose all easements, liens, and other
     encumbrances, if any, on the Property, of which Seller has knowledge.
341
          14.3. Conveyance. In case of Sale, Seller agrees to convey the Property, by a good and sufficient:
342
     lacktriangle special warranty deed lacktriangle general warranty deed lacktriangle bargain and sale deed lacktriangle quit claim deed
    personal representative's deed \square deed. If title will be conveyed using a special warranty deed or a general warranty
     deed, unless otherwise specified in § 28 (Additional Provisions) below, title will be conveyed "subject to statutory
     exceptions" as defined in § 38-30-113, C.R.S. Seller's conveyance of the Property to a buyer will convey only that title
     Seller has in the Property.
348
          14.4. Monetary Encumbrances. Property must be conveyed free and clear of all taxes, except the general taxes
     for the year of closing. All monetary encumbrances (such as mortgages, deeds of trust, liens, financing statements) must
     be paid by Seller and released except as Seller and buyer may otherwise agree. Existing monetary encumbrances are as
351
     follows:
     Any in place at MEC
353
     If the Property has been or will be subject to any governmental liens for special improvements installed at the time of
     signing a contract for the Sale of the Property, Seller is responsible for payment of same, unless otherwise agreed.
355
          14.5. Tenancies. The Property will be conveyed subject to the following leases and tenancies for possession of
356
     the Property:
357
     <u>Noe</u>
358
359
     15. EVIDENCE OF TITLE. Seller agrees to furnish buyer, at Seller's expense unless the parties agree in writing to a
     different arrangement, a current commitment and an owner's title insurance policy in an amount equal to the Purchase
     Price as specified in the contract for the Sale of the Property, or if this box is checked, \sqcup An Abstract of Title certified to
     a current date.
363
364
     16. ASSOCIATION ASSESSMENTS. Seller represents that the amount of the regular owners' association assessment
     is currently payable at approximately $ per and that there are no unpaid regular or special assessments against the
     Property except the current regular assessments and except. Seller agrees to promptly request the owners' association
368
     to deliver to buyer before date of closing a current statement of assessments against the Property.
369
          POSSESSION. Possession of the Property will be delivered to buyer as follows: <u>Agreed upon by Buyer and</u>
371
     <u>Seller</u>, subject to leases and tenancies as described in § 14.
373
         MATERIAL DEFECTS, DISCLOSURES AND INSPECTION.
374
          18.1. Broker's Obligations. Colorado law requires a broker to disclose to any prospective buyer all adverse
375
    material facts actually known by such broker including but not limited to adverse material facts pertaining to the title to the
     Property and the physical condition of the Property, any material defects in the Property, and any environmental hazards
     affecting the Property which are required by law to be disclosed. These types of disclosures may include such matters as
     structural defects, soil conditions, violations of health, zoning or building laws, and nonconforming uses and zoning
     variances. Seller agrees that any buyer may have the Property and Inclusions inspected and authorizes Broker to
     disclose any facts actually known by Broker about the Property.
381
382
          18.2. Seller's Obligations.
383
               18.2.1. Seller's Property Disclosure Form. Seller Agrees Does Not Agree to provide on or before
     the sale contract's respective deadline a Seller's Property Disclosure form completed to Seller's current, actual
     knowledge. Colorado law requires Seller to disclose certain facts regardless of whether Seller is providing a Seller's
386
     Property Disclosure form. Typically, the contract requires disclosure of adverse material facts actually known by Seller.
387
                18.2.2. Lead-Based Paint. Unless exempt, if the improvements on the Property include one or more
     residential dwellings for which a building permit was issued prior to January 1, 1978, a completed Lead-Based Paint
     Disclosure (Sales) form must be signed by Seller and the real estate licensees, and given to any potential buyer in a
     timely manner.
391
                18.2.3. Carbon Monoxide Alarms. Note: If the improvements on the Property have a fuel-fired heater or
      appliance, a fireplace, or an attached garage and one or more rooms lawfully used for sleeping purposes (Bedroom),
     Seller understands that Colorado law requires that Seller assure the Property has an operational carbon monoxide alarm
     installed within fifteen feet of the entrance to each Bedroom or in a location as required by the applicable building code.
     prior to offering the Property for sale or lease.
396
                18.2.4. Condition of Property. The Property will be conveyed in the condition existing as of the date of the
397
     contract for Sale or Lease of the Property, ordinary wear and tear excepted, unless Seller, at Seller's sole option, agrees
     in writing to any repairs or other work to be performed by Seller.
399
          DEFAULT; RIGHT TO CANCEL. If any obligation is not performed timely as provided in this Contract or waived, the
     non-defaulting party has the following remedies:
402
          19.1. If Broker is in Default. In the event the Broker fails to substantially perform under this Seller Listing
403
     Contract, Seller has the right to cancel this Seller Listing Contract, including all rights of Brokerage Firm to any
     compensation. Any rights of Seller to damages, if any, that accrued prior to cancellation will survive such cancellation.
          19.2. If Seller is in Default. In the event the Seller fails to substantially perform under this Seller Listing Contract
    to include Seller's or occupant's failure to reasonably cooperate with Broker, Brokerage Firm may cancel this Seller
     Listing Contract upon written notice to Seller. Any rights of Brokerage Firm that accrued prior to cancellation will survive
    such cancellation, to include Brokerage Firm's damages.
410
          19.3. Additional Rights of Brokerage Firm to Cancel. Brokerage Firm may cancel this Seller Listing Contract
411 upon written notice to Seller that title is not satisfactory to Brokerage Firm. Although Broker has no obligation to
412 investigate or inspect the Property and no duty to verify statements made, Brokerage Firm has the right to cancel this
Seller Listing Contract if any of the following are unsatisfactory: (1) the physical condition of the Property or Inclusions, (2)
414 any proposed or existing transportation project, road, street or highway, (3) any other activity, odor or noise (whether on or
     off the Property) and its effect or expected effect on the Property or its occupants, or (4) any facts or suspicions regarding
416 circumstances that could psychologically impact or stigmatize the Property. In the event Brokerage Firm exercises its right
     to cancel under this provision, Brokerage Firm waives all rights to pursue damages.
418
     20. FORFEITURE OF PAYMENTS. In the event of a forfeiture of payments made by a buyer, the sums received will be:
     (1) paid to Seller in its entirety; (2) Middled between Brokerage Firm and Seller, one-half to Brokerage Firm but not
     to exceed the Brokerage Firm compensation agreed upon herein, and the balance to Seller; (3) \square Other: If no box is
     checked in this Section, choice (1), paid to Seller in its entirety, applies. Any forfeiture of payment under this Section will
     not reduce any Brokerage Firm compensation owed, earned and payable under § 7.
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     21. COST OF SERVICES AND REIMBURSEMENT. Unless otherwise agreed upon in writing, Brokerage Firm must
     bear all expenses incurred by Brokerage Firm, if any, to market the Property and to compensate cooperating brokerage
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     firms, if any. Neither Broker nor Brokerage Firm will obtain or order any other products or services unless Seller agrees in
     writing to pay for them promptly when due (e.g., surveys, radon tests, soil tests, title reports, engineering studies, property
     inspections). Unless otherwise agreed, neither Broker nor Brokerage Firm is obligated to advance funds for Seller. Seller
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     must reimburse Brokerage Firm for payments made by Brokerage Firm for such products or services authorized by Seller.
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           DISCLOSURE OF SETTLEMENT COSTS. Seller acknowledges that costs, quality, and extent of service vary
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     between different settlement service providers (e.g., attorneys, lenders, inspectors, and title companies).
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          MAINTENANCE OF THE PROPERTY. Neither Broker nor Brokerage Firm is responsible for maintenance of the
     Property nor are they liable for damage of any kind occurring to the Property, unless such damage is caused by their
     negligence or intentional misconduct.
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    24. NONDISCRIMINATION. The parties agree not to discriminate unlawfully against any prospective buyers because
     of their inclusion in a "protected class" as defined by federal, state, or local law, "Protected classes" include, but are not
limited to, race, creed, color, sex, sexual orientation, gender identity, marital status, familial status, physical or mental
    disability, handicap, religion, military status, hair style/texture, national origin, or ancestry of such person. Seller authorizes
     Broker to withhold any supplemental information about the prospective buyer if such information would disclose a buyer's
    protected class(es). However, any financial, employment or credit worthiness information about the buyer received by
     Broker will be submitted to Seller. Seller understands and agrees that the Broker may not violate federal, state, or local
    fair housing laws.
     25. RECOMMENDATION OF LEGAL AND TAX COUNSEL. By signing this document, Seller acknowledges that
450 Broker has advised that this document has important legal consequences and has recommended consultation with legal
     and tax or other counsel before signing this Seller Listing Contract.
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453 26. MEDIATION. If a dispute arises relating to this Seller Listing Contract, prior to or after closing, and is not resolved,
     the parties must first proceed in good faith to submit the matter to mediation. Mediation is a process in which the parties
     meet with an impartial person who helps to resolve the dispute informally and confidentially. Mediators cannot impose
    binding decisions. The parties to the dispute must agree, in writing, before any settlement is binding. The parties will
     jointly appoint an acceptable mediator and will share equally in the cost of such mediation. The mediation, unless
     otherwise agreed, will terminate in the event the entire dispute is not resolved within 30 calendar days of the date written
     notice requesting mediation is delivered by one party to the other at the other party's last known address.
     27. ATTORNEY FEES. In the event of any arbitration or litigation relating to this Seller Listing Contract, the arbitrator or
     court must award to the prevailing party all reasonable costs and expenses, including attorney and legal fees.
     28. ADDITIONAL PROVISIONS. (The following additional provisions have not been approved by the Colorado Real
     Estate Commission.)
     28.1 Either party to this agreement may cancel by giving the other party 30 days prior written notice of
     such intent.
     28.2 SELLER agrees to provide a floor plan suitable for marketing of the subject property, or agrees to
      have one professionally drawn if the floor plan from broker is not acceptable.
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      28.3 There are 3 types of Brokers in the State of Colorado, 1) Seller Broker who represents the Seller, 2)
     Buyer Broker who represents the Buyer, or 3) a Transaction Broker whom owes fair and honest business
     dealings to both parties of the transaction.
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      28.4 If this agreement is not canceled by December 31, 2023, it shall automatically be renewed for
     successive 12 month periods, subject to paragraph 28.1 above
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      28.5 Sale commission shall be 7% of the total sale price and paid to the Listing Broker at closing. Cyndie
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      Alexander shall be paid a referral fee upon the commission being paid.
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     29. ATTACHMENTS. The following are a part of this Seller Listing Contract:
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          NO OTHER PARTY OR INTENDED BENEFICIARIES. Nothing in this Seller Listing Contract is deemed to inure to
     the benefit of any person other than Seller, Broker, and Brokerage Firm.
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     31. NOTICE, DELIVERY AND CHOICE OF LAW.
          31.1. Physical Delivery and Notice. Any document or notice to Brokerage Firm or Seller must be in writing,
     except as provided in § 31.2. and is effective when physically received by such party, or any individual named in this
     Seller Listing Contract to receive documents or notices for such party.
          31.2. Electronic Notice. As an alternative to physical delivery, any notice may be delivered in electronic form to
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Brokerage Firm or Seller, or any individual named in this Seller Listing Contract to receive documents or notices for such party, at the electronic address of the recipient by facsimile, email or **CTM econtracts**. 497 31.3. Electronic Delivery. Electronic Delivery of documents and notice may be delivered by: (1) email at the email address of the recipient, (2) a link or access to a website or server provided the recipient receives the information necessary to access the documents, or (3) facsimile at the facsimile number (Fax No.) of the recipient. 500 31.4. Choice of Law. This Seller Listing Contract and all disputes arising hereunder are governed by and construed in accordance with the laws of the state of Colorado that would be applicable to Colorado residents who sign a contract in Colorado for real property located in Colorado. 503 32. MODIFICATION OF THIS SELLER LISTING CONTRACT. No subsequent modification of any of the terms of this Seller Listing Contract is valid, binding upon the parties, or enforceable unless made in writing and signed by the parties 507 33. COUNTERPARTS. This Seller Listing Contract may be executed by each of the parties, separately, and when so 508 executed by all the parties, such copies taken together are deemed to be a full and complete contract between the parties. 510 **34. ENTIRE AGREEMENT.** This agreement constitutes the entire contract between the parties and any prior agreements, whether oral or written, have been merged and integrated into this Seller Listing Contract. 513 514 35. COPY OF CONTRACT. Seller acknowledges receipt of a copy of this Seller Listing Contract signed by Broker, including all attachments. 516 517 Brokerage Firm authorizes Broker to execute this Seller Listing Contract on behalf of Brokerage Firm 519 520 Seller: 521 522 523 524 **Initials** 525 526 SELLER'S SIGNATURE 527 528 Save Font Clear 529 **Select Signature Font** Save Clear 530 531 Seller: 5280 High School Building Corporation, A Colorado nonprofit corporation 532 533 By: Daniel Sullivan 534 **Brokerage Firm:** 535 536 537 538 539 540 541 542 543 Clear Save **Select Signature Font** 544 545 546 Broker's Name: **Brandon Langiewicz** Brokerage Firm's Name: Hoff & Leigh Denver, LLC Brokerage Firm Address: 3141 S Broadway Suite A Englewood, CO 80113 Broker Phone No.: Broker Fax No.: Broker Email Address: **BLangiewicz@HoffLeigh.com** LC50-6-22 EXCLUSIVE RIGHT-TO-SELL LISTING CONTRACT CTM eContracts - ©2022 MRI Software LLC - All Rights Reserved